

U.S. Department of Justice

Washington, DC 20530

Exhibit A to Registration Statement**Pursuant to the Foreign Agents Registration Act of 1938, as amended**

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <https://www.fara.gov>.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <https://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .22 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant

Global Business Diplomacy LLC

2. Registration Number

6986

3. Primary Address of Registrant

7302 Broxburn Court, Bethesda, MD 20817

4. Name of Foreign Principal

Italian Trade Agency Chicago Office, Italian Trade Commission

5. Address of Foreign Principal401 North Michigan Avenue, Suite 1720
Chicago, IL 60611**6. Country/Region Represented**

ITALY

7. Indicate whether the foreign principal is one of the following:☒ Government of a foreign country¹☐ Foreign political party☐ Foreign or domestic organization: If either, check one of the following:☐ Partnership☐ Committee☐ Corporation☐ Voluntary group☐ Association☐ Other (*specify*) _____☐ Individual-State nationality _____**8. If the foreign principal is a foreign government, state:**

a) Branch or agency represented by the registrant

Chicago Office

b) Name and title of official with whom registrant engages

Gabriele Barone, Deputy Trade Commissioner, Italian Trade Agency Chicago Office

¹ "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

9. If the foreign principal is a foreign political party, state:

- a) Name and title of official with whom registrant engages

- b) Aim, mission or objective of foreign political party

10. If the foreign principal is not a foreign government or a foreign political party:

- a) State the nature of the business or activity of this foreign principal.

b) Is this foreign principal:

- | | |
|---|--|
| Supervised by a foreign government, foreign political party, or other foreign principal | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Owned by a foreign government, foreign political party, or other foreign principal | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Directed by a foreign government, foreign political party, or other foreign principal | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Controlled by a foreign government, foreign political party, or other foreign principal | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Financed by a foreign government, foreign political party, or other foreign principal | Yes <input type="checkbox"/> No <input type="checkbox"/> |
| Subsidized in part by a foreign government, foreign political party, or other foreign principal | Yes <input type="checkbox"/> No <input type="checkbox"/> |

11. Explain fully all items answered "Yes" in Item 10(b).

12. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

08/04/2021Carmine D'Aloisio/s/Carmine D'Aloisio

EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

08/03/2021 CARMINE D'ALLOISIO Carmine D'Alloisio

U.S. Department of Justice

Washington, DC 20530

Exhibit B to Registration Statement**Pursuant to the Foreign Agents Registration Act of 1938, as amended**

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <https://www.fara.gov>.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <https://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .32 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant

Global Business Diplomacy LLC

2. Registration Number

6986

3. Name of Foreign Principal

Italian Trade Agency Chicago Office, Italian Trade Commission

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.
7. What is the date of the contract or agreement with the foreign principal? 07/14/2017
8. Describe fully the nature and method of performance of the above indicated agreement or understanding.

See Appendix for Response

9. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See Appendix for Response

10. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act¹.

Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

11. Prior to the date of registration² for this foreign principal has the registrant engaged in any registrable activities, such as political activities, for this foreign principal?

Yes ☐ No ☒

If yes, describe in full detail all such activities. The response should include, among other things, the relations, interests, and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored, or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers, and subject matter. The response must also include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's activities, including political activities.

Set forth below in the required detail the registrant's political activities.

Date	Contact	Method	Purpose
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-
12. During the period beginning 60 days prior to the obligation to register³ for this foreign principal, has the registrant received from the foreign principal, or from any other source, for or in the interests of the foreign principal, any contributions, income, money, or thing of value either as compensation, or for disbursement, or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail an account of such monies or things of value.

Date Received	From Whom	Purpose	Amount/Thing of Value
See Appendix for Response			

-
13. During the period beginning 60 days prior to the obligation to register⁴ for this foreign principal, has the registrant disbursed or expended monies in connection with activity on behalf of the foreign principal or transmitted monies to the foreign principal?

Yes ☐ No ☒

If yes, set forth below in the required detail and separately an account of such monies, including monies transmitted, if any.

Date	Recipient	Purpose	Amount
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¹ "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

^{2,3,4} Pursuant to Section 2(a) of the Act, an agent must register within ten days of becoming an agent, and before acting as such.

EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

08/04/2021Carmine D'Aloisio/s/Carmine D'Aloisio

EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

08/03/2021CARMINE D'ALLOISIOCarmine D'Alloisio

Appendix

Response to Item 8

Item 8: Describe fully the nature and method of performance of the above indicated agreement or understanding.

I performed this contracting work between July 2017 and February 2018

Acted as contractor to assist with the organization of a trade and investment conference in Milan Italy, organized by the Italian Trade Agency. It was designed to introduce Italian industrial machinery producers to opportunities to collaborate with American universities specialized in Industry 4.0 technologies. This concerns the introduction of Industry of Things (IoT) automation to traditional manufacturing.

My role was to (1) identify American universities well known for Industry 4.0 technical assistance to manufacturing companies, and (2) to invite six IoT researchers and economic development specialists from the universities to come to Milan and speak at the conference.

The conference was originally scheduled to take place in the second half of 2017. It was rescheduled to February 2018.

Appendix

Response to Item 9

Item 9: Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

During the period of July 2017 to February 2018 I engaged in the following activities on behalf of the client:

(1) I conducted secondary research to identifying appropriate American universities to work with. I utilized public information from the U.S. News & World Reports annual best college rankings. I also utilized university websites. This research helped us understand which universities specialized in manufacturing research and which ones offered technical assistance research and product development consulting services. This then enabled me to identify from university websites specific university researchers and business development managers that matched the focus of the conference program.

(2) I wrote by email to selected university researchers and managers to interest them in speaking at the Milan conference rescheduled to February 2018

(3) Over the course of the summer and fall of 201, I followed up on an occasional basis by phone and email with individuals who expressed interest in speaking at the conference.

(4) I passed these names to the Italian Trade Agency Chicago Office representatives who followed up with specific letters of invitation.

In all I directly assisted the Chicago Office recruit 5-6 speakers for the conference.

Appendix

Response to Item 12

Item 12: During the period beginning 60 days prior to the obligation to register for this foreign principal, has the registrant received from the foreign principal, or from any other source, for or in the interests of the foreign principal, any contributions, income, money, or thing of value either as compensation, or for disbursement, or otherwise? If yes, set forth below in the required detail an account of such monies or things of value.

Date Received	From Whom	Purpose	Amount/Thing of Value
02/19/2018	Italian Trade Agency Chicago Office	To attend the Italian Trade Agency Industry 4.0 Conference in Milan to assist with coordination	Round trip economy airline tickets from Washington DC to Milan Italy and return. Departin DC 02/19/18. Tickets provided by Italian Trade Agency and issued by a U.S. travel agency.
02/22/2018	Italian Trade Agency Chicago Office	To attend the Italian Trade Agency Industry 4.0 Conference in Milan to assist with coordination	Three nighths at a 4 star hotel in Milan, February 20, 21, 22, 2018. Hotel bill paid by Italian Trade Agency.



ITALIAN TRADE AGENCY

ICE - Italian Trade Commission

Trade Promotion Section of the Italian Embassy

Chicago Office

Date: June 27, 2017
Prot: P1432017-0779
Picariello
Forn. CB300474 COAN: U164C054E7
ORD/DET: 186/149 COGE: 654502002
CIG:

Carmine D'Aloisio
Global Business Diplomacy

7302 Broxburn Court
Bethesda, MD 20817

Italian Trade Agency: Italy - US Advanced Manufacturing Conference in Italy - November 2017 - Letter of Order for Conference Coordinative and Logistic Services

With reference to our recent correspondence with your company and your proposal received on June 13, 2017, our Office of the Agency is pleased to confirm your coordinative and logistics services on the occasion of the Agency's Italy - US Advanced Manufacturing 2017 Conference scheduled for November 2017 in Milan, Italy per those elements as indicated within this LOO.

June/July 2017 Activities - Mapping of US Universities

Your company will provide a mapping of the top 10 US universities in the area of advanced manufacturing and research including the following elements (as per public information available per each element below and in the format of the template provided attached to this LOO):

- US ranking as a leading university for advanced manufacturing research with source cited;
- University Faculty and Student Overview - Number of Faculty, Students (under and postgraduate) Engineering and Research Programs with brief descriptions;
- Pertaining to Manufacturing indicate Key Leading Faculty and Research Individuals with professional background CVs and current and recent projects programs, publications, etc. conducted per each - with nominees from each to present / take part in the conference in Italy and on what topics;
- No. of Key Research Projects with briefs on said projects and their impact in the manufacturing marketplace;

401 North Michigan Avenue, Suite 1720
CHICAGO, IL 60611
chicago@ice.it
T: 312-670-4360 F: 312-670-5147
www.ice.gov.it

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l'internazionalizzazione delle imprese italiane
Via Liszt, 21 - 00144 - ROMA
Part. Iva 12020391004



- No. of Government Agency Projects with briefs on said projects and their impact in the manufacturing marketplace;
- Funding Provided - public / private with estimated amounts in terms of grants and funding;
- Estimates on amount of funding and grants within the US market for both or either public and commercial activities pertaining to research and technology development;
- No. of industrial collaboration programs with private industry with briefs on each with results expected and or obtained;
- No. of international agreement programs with foreign universities, public institutions and advanced research centers - citing in particular those conducted with Italian universities (with descriptions of said agreements and key developments realized per the areas of technology transfer, research and development cooperation as pertaining to manufacturing industries).

This element is to estimated to be completed by no later than July 7th, 2017 with the understanding that the ITA may require adjustments per the information provided within said mapping, prior to its official approval. From this work the following elements will be handled and developed by your company:

Universities, Government Institutions and Private Industry

On behalf of our Agency, your company will continue per this LOO to perform work to provide a selected number of researchers and faculty leaders from leading US universities in the area of advanced manufacturing, for securing and assisting them in their participation at the conference in Italy. Individuals as well having been indicated from Private industry who have been noted to be working with said universities in industrial-academic research will also be sought and engaged by your company to assist and ensure their participation at the conference.

For these activities, the ITA will provide your company with official correspondence tools including and not limited to ITA letterhead, email account, etc which would be required for your company's successfully conducting activities on behalf of the ITA.

The ITA requires a list of no less than six (6) universities (all if not most from the top 10 universities per your mapping) with nominees provided who have agreed to participate at the conference with indications of topics - including briefs on which they will present.

The ITA will be available to provide assistance both per your company's dialogue with universities and related parties along with intervening and participating in discussions as would be needed in areas as they prepare their respective participations at the conference.



Keynote Speakers

As well, your company will work at sourcing, nominating, maintaining dialogue and providing assistance for US keynote speakers suggested and selected from Government Institutions and / or private industry, associations who will have agreed to participate at the conference. The ITA requests, for its review and selection, a minimum of four (4) candidates who would confirm their availability to participate at the conference.

The confirmed list for both presenters and keynoter(s) will be finalized by your company and the ITA by no later than September 15th, 2017.

Attached to this letter of order, is the ITA list of benefits for which are to be presented to US universities and related contacts in your company's dialogue and correspondence.

Periodic Update Reports

Your company will provide to the ITA periodic update reports throughout the duration of this agreement, with a frequency of no less than two weeks per report. Should more frequency be required by the ITA, your company would be obliged to comply to said request(s).

Consideration of Industrial Sponsorship Commission Fees

As part of the aforementioned conference organizing activities include a sponsorship reach out to US companies - primarily those with physical presence in Italy, the ITA will award to your company of 20% commission on each industry sponsorship amount confirmed and fully executed upon successful completion of the conference.

on a per-need basis **Consideration of Third-Party Activities on behalf of the ITA**

Your company may be required to perform services on the ITA's behalf with potential third-party suppliers and or promoters of the conference in Italy, for which separate considerations and conditions will be made on a per-need basis.

Travel and Out-of-Pocket Expenses

As your company is a liaison, working in maintaining the relationships with the aforementioned individuals and institutions, your presence and on-site assistance will be required at the conference in Italy for which the ITA will cover separately and directly your company's representative(s) related travel and out-of-pocket expenses on the occasion of the conference in November.



For said travel, our Office will request it be provided with original boarding passes for flights to and from Italy. Out-of-Pocket expenses must be presented and approved by the ITA before their potential occurrences.

ITA Payment Protocols

The total cost, for your services as described within this Letter of Order along with those elements in your proposal has been agreed with this Agency for an all-inclusive amount \$ 10,700.00 (Ten Thousand Seven Hundred Dollars and Zero Cents).

The Italian Trade Agency will issue its payment for said amount as follows:

- One (1) payment to be made upon the upon the ITA's receipt of the digital mapping of US universities in advanced manufacturing - expected to be completed by no later than July 7th, 2017- and an original invoice.

Closing Elements & Understanding

The Italian Trade Agency will be the primary government agency with which your company will work. Any other Italian government entities - public or private which could potentially be involved in this project are to be handled primarily by the ITA unless otherwise indicated. Beyond said payment your company will continue to carry out and provide the ITA the deliverables cited in this LOO.

As per Italian Law we are required to include the attached "Integrity Pact Form" to ensure that the Italian Trade Agency engages in transparent and fair relationships in the U.S.

This letter of order along with the attached "Integrity Pact Form" overrides any elements which could be reflected in your proposal as applicable. All elements indicated in this letter of order as deliverables are to be completed successfully by your company in order that the ITA will issue full payment for the amount indicated.

Items and deliverables as indicated in your proposal have been taken into consideration within this Letter of Order (LOO), with the understanding that those indicated in this LOO are those items and deliverables to be executed on behalf of the ITA.

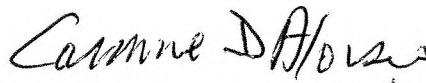


Kindly sign both this letter of order and Integrity Pact, along with your initials on the attached documents to confirm your understanding of the activities required to be fully completed by your company, providing our Office with counter-signed copies as required.

We look forward to working with your company on this initiative.

Sincerely,


Gabriele Barone
Deputy Trade Commissioner


For Acceptance
Carmine D'Aloisio
07/14/2017

Enclosed:

- ITA Integrity Pact (2 pages)
- ITA Benefits for US Participants (one page)
- May 2017 General Draft of the ITA Manufacturing Conference Framework (13 pages)